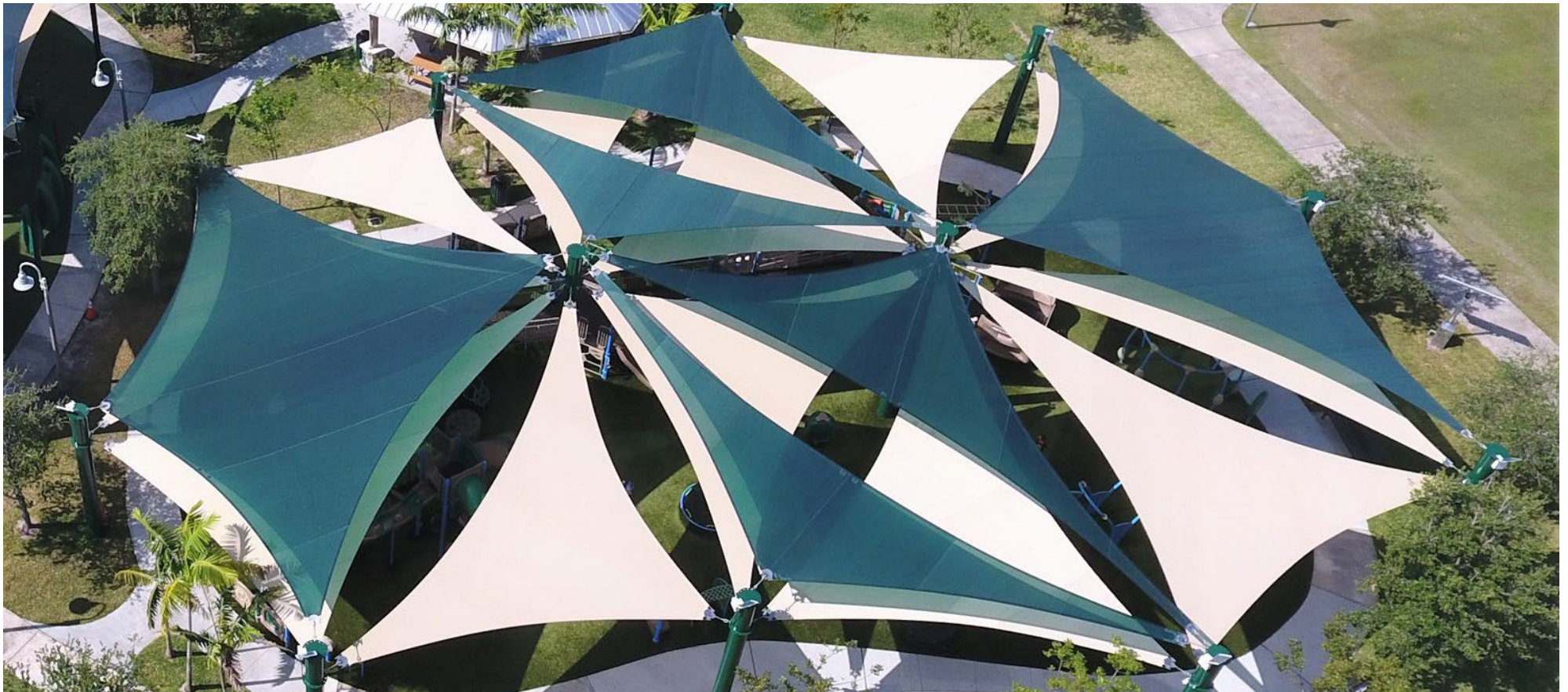


The Carolina Shade Sails Difference

Comparing ***superior engineering & design*** by Apollo with inferior engineering & design by low cost manufacturers



Carolina Shade Sails

Sails




Carolina Shade



*Low Cost
Manufacturer*

- Appropriately reinforced & correctly pre-tensioned fabric
- Quality, marine-grade, polished, stainless steel hardware, custom-built per sail
- Correctly engineered & sized critical structural columns
- Aesthetically pleasing, clean line design, factory pre-assembled cabling system

- Fabric failure, wrinkling, and sagging
- Low cost, off the shelf, weak connecting hardware
- Slender and inadequately-sized columns
- Messy, unfinished hanging cable ends with signs of cable failure

The Engineering Difference



*Low Cost
Manufacturer*



*Low Cost
Manufacturer*

■ Inadequately engineered foundation, column, and fabric connection

■ Catastrophic failure—hazardous to human life




Carolina Shade

■ At Apollo, safety & quality always come first

■ Engineered and correctly sized structural elements for local and International Building Code requirements

Quality & Craftmanship




Carolina Shade
Partner with Apollo



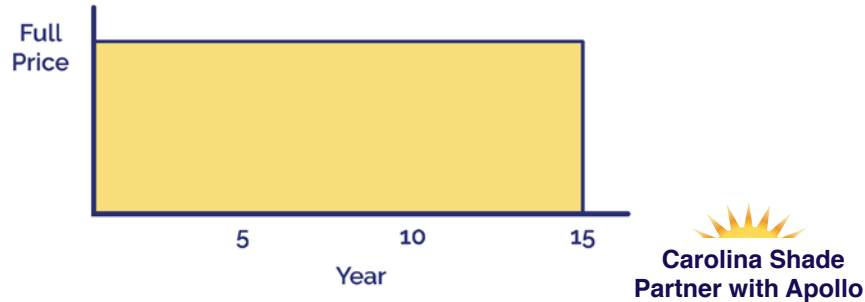
*Low Cost
Manufacturer*

- Maintenance free
- Clean and simple operating Quick Release System
- Only a standard wrench needed to release cloth
- Simple and accessible replacement parts

- Routine maintenance required
- Clumsy sliding release mechanism
- Power tools often needed to release cloth
- Frequent jamming and rusting parts are difficult and complex to repair and replace

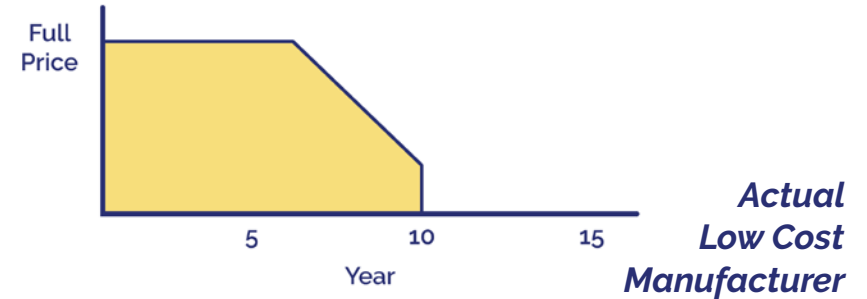
Warranty

Non-Prorated Fabric Warranty



Full warranty on fabric for 15 years

Prorated Fabric Warranty



Full warranty on fabric for 6 years
dramatically reduced for remaining 4 years

Proposal

NO hidden costs!

All costs in 100% transparent, inclusive, turnkey quote—everything needed to successfully complete your shade project!

Often hidden costs

Pricing often does *not* include engineered sealed drawings or calculations and installation costs or taxes. Installation costs often do *not* include permitting charges or permit application fees

A Partner with Apollo
Sunguard Systems


Carolina Shade Sails
(336)-392-8602

Low Cost
Manufacturer